

2024 ANNUAL REPORT



MEMBERS TRUST
OF THE SOUTHWEST
FEDERAL CREDIT UNION

PRESIDENT'S MESSAGE

As we look back on 2024, it is my pleasure to report good news about Members Trust's performance. We continued to increase our membership and assets, with adequate income to support this growth. This is especially important for long-term credit union success.

Members Trust assets grew \$13 million last year and ended the year with \$1 million in Net Income added to our capital. We are classified as "well capitalized" per NCUA standards.

While change is inevitable, one thing that remains unchanged is our focus on helping our members on their journey to achieve financial success. We are proud to be here for you when it matters the most.

Last year we started sharing stories from our members on our social media platforms to help share the good news about Members Trust. It's great to hear why our members choose to do business with us and stay loyal for so many years. We are grateful for so many loyal, long-term members.

Our culture and economy have encountered uncertainty from wars, supply chain disruptions, rising prices, a variety of interest rate scenarios, and economic conditions that are developing every day. We are doing our part to help you get through these challenges by offering competitive rates and affordable products, adapting to shifts in the industry and the global economy, and developing forward-thinking and streamlined processes so that we can give members the best value and experience.

We have worked on many different projects this year including the new reward checking account, instant issue debit and credit cards, no-closing cost, fixed-rate mortgage loans, competitive extended warranty and insurance programs, and payment processing for businesses.

Along with the convenience that technology brings, we must be aware of the risks that come with it, so every year we invest in strong cybersecurity to safeguard your assets, data, and privacy. While we continue to invest in tools to help combat fraud, we need your help. It's more important than ever that you follow secure protocols and best practices. Please remain vigilant as you read your emails and texts, or answer the phone, and let us know if you suspect fraud immediately.

We also continued participating in our communities by sponsoring local events and festivals, hosting a member appreciation day, fundraising for various events, and offering academic scholarships to our members and through the Greater Heights Chamber of Commerce.

We will certainly face some challenges in 2025—the economy, the changing political landscape, the need for infrastructure improvements, and our environment will require our best efforts. At the same time, we must embrace the digital world, with its unparalleled speed and convenience, as we serve our members and our community. Members Trust of the Southwest FCU is your credit union. We are here to serve you, and we welcome your input and involvement to ensure the best outcomes for all of us.

As we start our 89th year of service, I extend a heartfelt thank you to our members, our board, and our employees for our continuing success. We are grateful that you have chosen us as your financial partner, and we wish you a successful 2025!

Sincerely,
LILIANA CANGA
PRESIDENT/CEO



SUPERVISORY COMMITTEE REPORT

The Board of Directors appoints the Supervisory Committee annually to oversee the internal and external audit functions, monitor regulatory processes, and ensure that Board policies comply with all regulatory requirements. Additionally, we work to safeguard the strategic and operational integrity of the credit union. Simply put, our role is to protect our members and ensure the security of their investment in Members Trust.

The Supervisory Committee is composed of Tim Wells, Todd Mcevoy, and me.

In alignment with regulatory requirements, the Supervisory Committee engaged Doeren Mayhew CPA to conduct an independent Opinion Audit of Members Trust as of June 30, 2024. The audit confirmed that the financial position of Members Trust Federal Credit Union adheres to generally accepted accounting principles and practices. The financial statements accurately reflect the results of operations and financial standing for the period reviewed, with no material weaknesses in internal controls identified.

Additionally, the National Credit Union Administration (NCUA) conducted a formal examination as of September 30, 2024, further validating the soundness of the credit union's operations.

The Supervisory Committee is pleased to report that Members Trust FCU remains in strong financial condition and fully compliant with all regulatory directives.

On behalf of the Supervisory Committee, we extend our gratitude to our members for their trust and support. We remain dedicated to fulfilling our vision—Making financial success, ONE member at a time. As we look ahead, we will continue strengthening our risk management program to ensure Members Trust remains a steadfast financial partner for our members and the communities we serve.

Respectfully Submitted,
REEVES BURDICK
CHAIRMAN



OUR VISION

Making financial success a reality,
one member at a time.

HOW

We listen to and counsel our members to achieve their financial success.

CORE VALUES

WE are respectful. **WE** are dependable.
WE are determined. **WE** do the right thing.

WHAT DO WE DO

We provide financial products and services to members the right way.

FINANCIAL STATEMENT

BALANCE SHEET

ASSETS	2024	2023
Loans	185,863,296	167,517,503
Less Allowance for Other Losses	(852,000)	(812,106)
Net Loans	185,011,296	166,705,397
Cash	7,668,088	5,297,037
Investments	36,694,256	45,507,044
Land, Building & Equipment	3,963,037	4,039,857
NCUAIF	1,973,409	1,885,885
Other Assets	7,983,012	6,699,678
Total Assets	243,248,098	230,134,898

LIABILITIES		
Total Borrowings	0	1,000,000
Accounts Payable	1,133,208	990,561
Dividends Payable	13,729	1,478
Total Liabilities	1,146,937	1,992,039

EQUITY		
Shares	228,206,023	216,132,811
Member Capital	19,336,195	18,314,192
Other Unrealized Gain/(Losses)	(5,441,057)	(6,304,144)
Total Equity	242,101,161	228,142,859
Total Liabilities & Equity	243,248,098	230,134,898

INCOME & EXPENSE STATEMENT

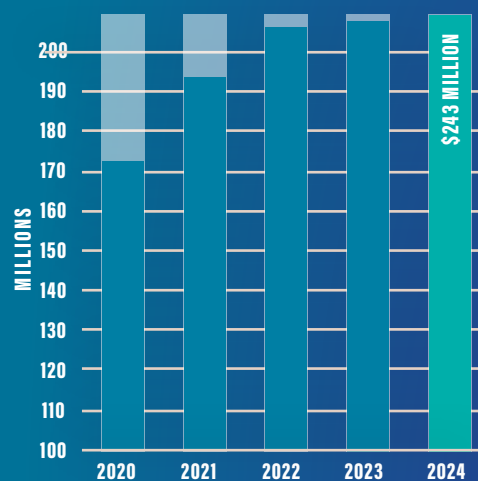
INCOME	2024	2023
Interest on Loans	10,043,697	7,875,152
Interest on Investments	1,519,200	1,585,031
Fee Income	1,142,871	896,942
Other Operating Income	678,045	618,129
Total Income	13,383,813	10,975,254

EXPENSES		
Operations Expenses	5,541,072	5,450,344
Provision for Loan & Other Losses	246,818	74,056
Miscellaneous Expenses	54,866	56,000
Total Expenses	5,842,756	5,580,400

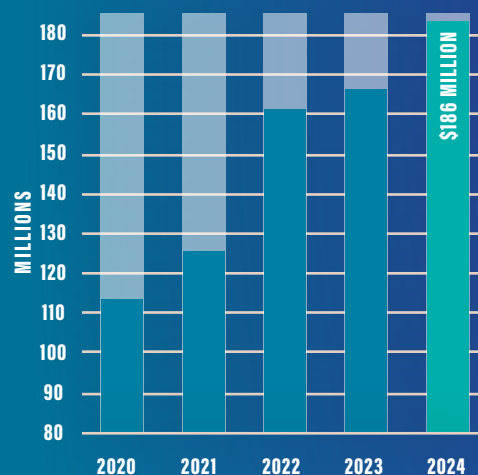
Other non Operating Gain or Losses	16,307	9,096
Less: Interest on Borrowed Money	(665)	(1,072)
Less: Dividends on Shares	(6,534,696)	(5,042,705)
Net Income	1,022,003	360,174



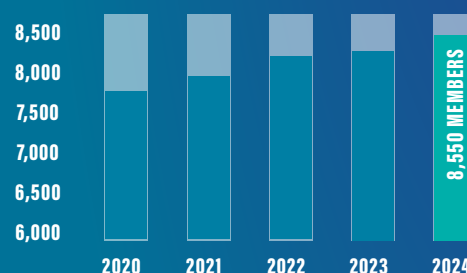
ASSET GROWTH



GROSS LOANS

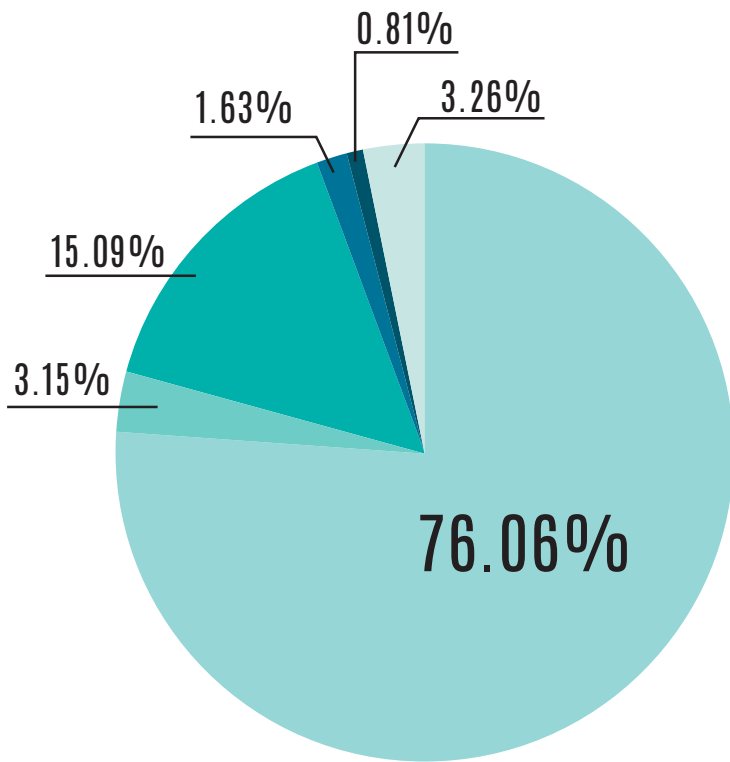


MEMBERSHIP GROWTH



2024 HIGHLIGHTS

We are proud to serve as a not-for-profit credit union where our members are our highest priority – not profits. In fact, any money that remains after expenses are paid is given back to our members and community. Each year, we strive to provide financial products and services that will help people in our community grow their financial stability and success.



ASSETS

- Net Loans
- Cash
- Investments
- Land & Building
- NCUA Insurance Fund
- Other Assets

LOANS



Credit Cards
\$861,773



Personal Loans
\$12,227,119



Other Secured Loans
\$14,468,102



All Business Loans
\$81,409,433



Student Loans
\$126,287



Auto Loans
\$24,284,658



Real Estate Consumer
\$52,485,924



Total Loans
\$185,863,296

SHARES



Checking
\$24,763,241



Savings
\$27,223,230



Money Market
\$29,271,964



CDs and IRAs
\$118,411,502



Non Members
\$28,589,728

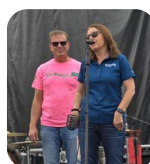
COMMUNITY HAPPENINGS



COMMUNITY IMPACT

"People are our greatest assets," said Canga. "With many economic factors including staffing challenges, rising rates, and inflation, our employees have remained committed to each other, our members, and the communities we serve. We couldn't have accomplished all that we did this year without such an amazing group of people."

LILIANA CANGA
PRESIDENT AND CEO





BOARD OF DIRECTORS

Kevin Kleb
Chairman

Meg Moore
Vice Chairman

James Harle
Secretary/Treasurer

Kyle Masters
Director

Glenn Jiral
Director

Jorgen Jorgensen
Director

Brandon McDonald
Director

Don Bornemann
Ex Officio Director

SUPERVISORY COMMITTEE

Reeves Burdick

Tim Wells

Todd Mcevoy

MANAGEMENT TEAM

Liliana Canga - President/CEO

Dennis Y'Barbo - CIO

Jeff Forsgren - CLO

Larry Pugh - VP Operations

Jeannie Vincent - VP Accounting

Dee Anna Griswold - Branch Manager
Stephenville

Melissa Bogan - HR Manager

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Federally
Insured by
NCUA